Ein Bild, das Zeichnung enthält.

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**Press RELEASE**

* **BBG is cautiously optimistic for 2022: Order books are looking good but there is a shortage of some electrical components**
* **New opportunities, ideas and success stories in the pandemic year 2021**

*Mindelheim/Germany, 22 February 2022.* As expected, the tool, machine and plant manufacturer BBG posted a loss in fiscal 2021 due to the pandemic. This is the second deficit in the company's 23-year history. Adjusted for internal allocations, BBG Group sales amounted to €13 million, thus being lower than planned. This is due to delivery problems with intermediate products, in particular electronic components. As a result, it was not possible to complete machinery and equipment, to finalize orders, and to issue invoices.

"We would have been able to generate additional revenues in the amount of several million euros if the supply chains had worked," estimates Hans Brandner, managing partner of BBG. He hopes for an improvement of the situation in the coming months, saying that the outlook for North America in particular is currently very encouraging.

"We are cautiously optimistic for 2022. The reliability of external supplies will determine the sales growth we achieve in the current year, and whether or not we make a profit. Because our order books are looking very good again." Orders for €14 million are on the books. They are split almost equally between the two business areas of mechanical engineering and toolmaking.

**in 2021, toolmaking dominated sales**

In 2021, toolmaking contributed about twice as much to sales as mechanical engineering. Regional development also varied. BBG’s group of companies includes the German parent company based at Mindelheim, which caters to the European market, BBG Asia with a focus on and branches in China, and BBG North America for the NAFTA countries.

The share of revenues generated in Germany remained virtually unchanged at 15%. The rest of Europe accounted for 13%, compared to 16% in the previous year. The Asian share of sales, mainly from China, increased from 31% to 40%. Sales to customers from the NAFTA countries USA, Canada and Mexico amounted to 32%, compared to 38% in 2020.

The number of employees changed very little in 2021. Of the 170 employees worldwide, 100 continued to work at Mindelheim, 60 at BBG Asia and ten at BBG North America.

**New opportunities, ideas and success stories in the pandemic year 2021**

Despite pandemic-related restrictions and short-time working, BBG was there for customers at all times last year and was able to win over new customers, even without meeting them in person. Among other things, the parent company at Mindelheim handled the ordering, development and pre-acceptance of production equipment for a globally active automotive supplier from Canada entirely on-line.

Among other things, BBG Asia focused on building up the new packaging machinery business. The subsidiary has developed various equipment lines for the pharmaceutical and food industries in 2021, for which they could already identify prospective customers. BBG is confident that they will soon be able to sell the first machines.

The subsidiary BBG North America was consistently successful, reporting continuously high utilization of its production capacities despite pandemic-related restrictions. In the growing Mexican market, the company opened a service office in the state of Santiago de Querétaro in 2021. Thanks to their local office, BBG is able to respond more quickly to requests for service calls, commissioning, repairs and maintenance.

**BBG positions itself as a system partner and full-range supplier**

In addition to international expansion, BBG completed the transformation from a tool, machine and plant manufacturer to an international system partner for polyurethane processing, including glass encapsulation, and the production of composites molded parts. The Group is thus positioning itself as a full-range supplier that provides its customers with all the components for fully automated, continuously documented and traceable production.

**Solar power components for ships, vehicles and structures**

With innovative product developments for the use of solar energy for mobility and buildings, BBG is making a contribution to the ecological turnaround. For example, the company develops and manufactures customized photovoltaic modules and design windows for solar-powered ships and vehicles as well as for integration into houses.

**BBG receives award for the third time**

In November, BBG was named one of Germany's best toolmakers out of 265 candidates for its innovative strength as well as the efficiency of the company's internal processes and employee satisfaction. For the third time, BBG achieved a top ranking in the renowned "Excellence in Production" competition.

**BBG’s customers are active the world over**

BBG GmbH & Co. KG is an international system partner for the plastics processing industry with its own tool, machine and plant construction facilities. In addition to end-to-end production lines, BBG designs, develops and manufactures molds for processing polyurethane (PUR), PVC, TPE and other elastomers, as well as a wide range of composite materials. This includes production processes such as PUR-CSM (PUR Composite Spray Molding), LFI (Long Fiber Injection), RTM (Resin Transfer Molding), SMC (Sheet Molding Compound) or GMT (Glass Mat reinforced Thermoplastics), which are selected depending on the desired qualities of the finished products. The company also focuses on solutions for lightweight construction, the processing of composites and the production of fiber composite components in a large number of industries. Since 2020, the company has also been developing and building packaging machines for pharmaceutical products and food supplements.

BBG, the family-owned business, which is run by Hans Brandner and is located in Mindelheim/Allgäu, supply their products to their customers all over the world, with the Asian market playing an important role in addition to the markets in Europe and North America. With a headcount of around 170, BBG generated worldwide sales to the tune of 13 million € in 2021.

**Photos:**

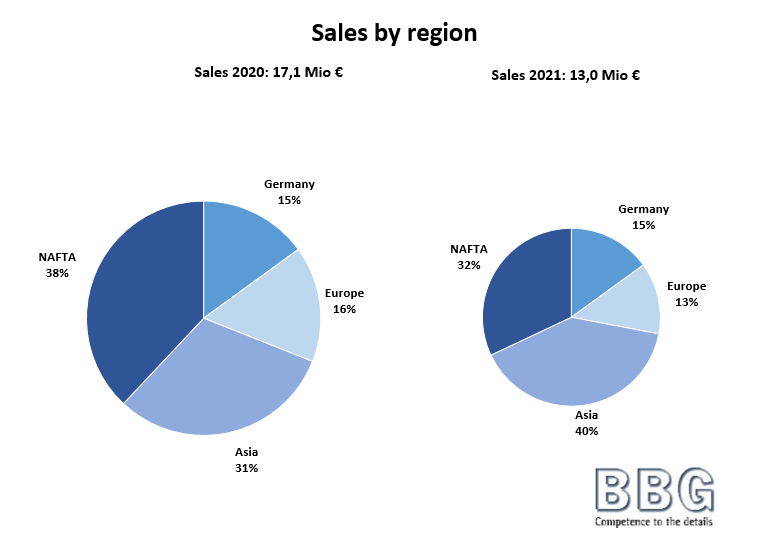


Photo 1:

Regional sales trends varied in 2021 (photo BBG).

Ein Bild, das Wasser, Himmel, draußen, Boot enthält.

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Photo 2:

BBG develops and manufactures custom photovoltaic modules and design windows for solar-powered ships and vehicles, as well as for integration into homes. By way of example, the solar-powered yachts from Silent Yachts, which generate their energy exclusively from the on-board photovoltaic modules, have already won a large number of awards. The photo shows the "Silent 80" flagship (Photo: Silent Yachts Trading GmbH).

Ein Bild, das drinnen, Person, Büro, Fräse enthält.

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Photo 3:

In November, BBG was named one of Germany's best toolmakers out of 265 candidates for its innovative strength as well as the efficiency of the company's internal processes and employee satisfaction. For the third time, BBG achieved a top ranking in the renowned "Excellence in Production" competition (Photo: BBG).

**Please visit for a download of the press release (Word documents) and print-quality photos.**

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